

ABACUS LIFE FACT SHEET

Life insurance is often a senior's largest asset and one they can use to alleviate retirement challenges — but they don't treat it that way. They rarely realize it belongs to them, not the insurance company, and can be sold if they believe there is a better use for the equity they have built. At Abacus Life, we want to provide the information your client deserves, so they can decide if selling a policy, or a portion of it, is right for them.



15 YEARS STRONG

Our reputation is confirmed by 15 years of no regulatory issues and supported by a wealth of excellent customer testimonials.



LARGEST MARKET SHARE

We have the largest market share in the business based on capital deployed.



\$ 132M PAID TO CLIENTS

In 2018, we increased the number of policies purchased with \$132 million paid to clients, purchased more than \$600 million in policy face value and saw a 77 percent increase in policies purchased.



DUE DILIGENCE

Abacus has successfully completed a comprehensive due diligence analysis conducted by Mick Law, an industry-leading provider of innovative third-party due diligence solutions.

90%

of seniors would have considered a settlement if they knew it was an option.

Even though life insurance is often an individual's biggest asset, the vast majority of life insurance policies lapse.

According to the National Association of Insurance Commissioners (NAIC), \$112 billion is forfeited back to life insurance companies every year in the U.S.

Settlements Made Easy

- Access to one of the leading vertically-integrated Providers in the Industry with over 6 highly capitalized funds under management.
- Complete back office support in areas of APS retrieval, life expectancy evaluation, pre-pricing, and producer licensing.
- Multiple settlement solutions including cash offers and/or retained death benefit.
- Authorized to purchase policies in over 45 states with face values ranging from \$100,000 to \$50 million.
- Abacus shareholders and officers have lead the Life Settlement industry since the late 1990s.
- Carries a \$5 million E&O Policy for Abacus and the Producer.

Proprietary Product Offerings

24-HOUR PRICING

- Simplified underwriting - No APS's on select cases (20-minute medical interview).
- Streamlined Contracting (20% fewer signatures and notaries).
- Free and immediate pricing on any case with only an illustration.

LAPSE SAVER PROGRAM

- Offers can be generated in less than 2 hours and contracts delivered in less than 48 hours with money confirmed in a third party escrow account.

Complimentary Policy Audits And Valuations

- Determine the Fair Market Value (FMV) of your client's policy from one of the industry's top buyers.

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